

# Recruit & Retain

# Subscription Based Recruitment



It won't be a surprise to recognise that subscription-based recruitment is on the rise. Our market experienced huge growth post covid but insights reinforced the need for businesses to consolidate recruitment, manage costs and in some cases, reduce the headcount of in-house teams. For this reason, Recruit & Retain is more attractive than ever to businesses.

#### How does it work?

You tell us how many roles you want us to work on per month and we calculate a cost per "credit". This is a simple monthly fee to work on a dedicated number of vacancies. The agreement can be upwards from 3 months, with discounts for a 6-12 month commitment.

### How do you calculate the monthly fee?

We take into consideration the number of roles per month, current average placement fees and level of positions, to then calculate a cost per "credit".

Here's the good news..... the fee will be significantly lower than traditional methods with the benefit of unlimited hires at no extra cost!

## Why?

For those clients who hire regularly throughout the year, they can benefit in many ways by committing to our services for an agreed period of time. RPO (Recruitment Process Outsourcing) has often been associated with larger corporate clients and at times lacked agility. Subsequently, high growth start ups and SME's have been able to enjoy similar benefits alongside them by utilising Recruit & Retain, in order to experience an enhanced recruitment service.

#### **Benefits**



Managing budgets & cash flow with ease



Significant cost savings against contingency recruitment



Multiple hires at no extra cost



Attraction of talent across a wide range of job boards and social media platforms



Build talent pipeline



Proactive strategy to search and identify candidates



Promote employer brand and value proposition





Experienced Account Manager



Fully customised 360 hiring process



#### FAQ's

What is the minimum number of roles per month I need to be hiring? 1

What's the minimum subscription term? 3 months

Can I increase the number of roles? Yes

How much notice do I need to give to terminate the service? One calendar month from the end of agreed term.

How do you calculate the monthly fee? We consider the number of roles, type of roles and duration of the term.

#### **Summary**

The recruitment process is vital to every business but can be time consuming and costly. Recruit & Retain allows you to outsource this function, knowing you have a safe pair of hands promoting your brand and providing an enhanced candidate experience to future talent within an agreed budget.



Want to discover more about our flexible approach?





hello@esift.co.uk

CONTACT NAM +44 1252 6246



esift.co.uk recruitmentondemand.co.uk

# Get in touch.